



Research Report

SBI Life Insurance Company Ltd

PREPARED BY

ABHISHEK SHELAR

EQUITY RESERACH ANALYST

About

SBI Life Insurance Company Ltd, a joint venture between the State Bank of India (SBI) and BNP Paribas Cardif, is one of India's leading life insurers. Established in 2001, it offers a wide range of insurance products including protection, pension, savings, and investment plans. With a strong multi-channel distribution network and SBI's vast customer base, SBI Life is known for trust, financial strength, and innovative solutions tailored to diverse customer needs.

Business Segments

SBI Life Insurance Company reported a total revenue of approximately ₹1.17 trillion (₹1,17,119 crore) for the fiscal year 2023-24 on a standalone basis. This represents a decline of about 11.7% compared to the previous fiscal year 2022-23 revenue of ₹1.33 trillion (₹1,32,631 crore).

Revenue Breakup – Q1 FY25 (%)

- **Individual Insurance: 68%**
- **Group Insurance: 22%**
- **Investment Income: 10%**

Synopsis of Financials

SBI Life Insurance Company Limited's Q1 FY26 results showed steady growth in net profit driven by robust premium income and improved operating metrics, reflecting a healthy business momentum.

Revenue: ₹17,178.5 crore (↑ 14% YoY)

Profit After Tax (PAT): ₹594 crore (↑ 14% YoY)

EBITDA: Operating profit at ₹663.93 crore (highest in five quarters)

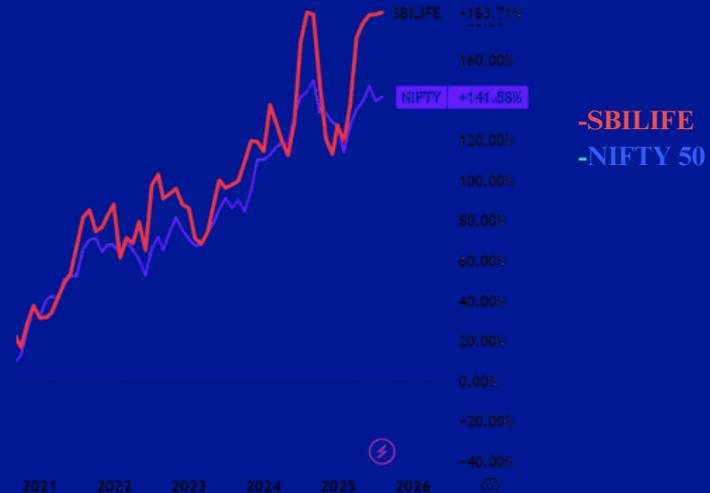
Total Assets Under Management (AUM): ₹4,78,181.5 crore (↑ 15% YoY)

Earnings Per Share (EPS): ₹5.93 (↑ from ₹5.19 YoY)

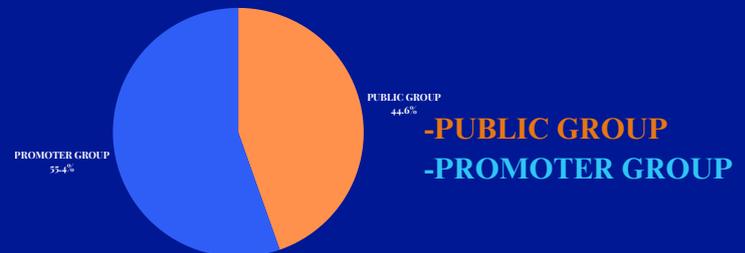
Stock data (as 26th Aug 2025)

Nifty Price	: 24,973.87
Market Capitalization	: 1,82,508.13
Total Debt (FY22P)	: 00.0 Cr
52 week H/L (₹)	: 1,935 / 1,373
Face Value	: ₹ 10.0
NSE/BSE Code	: INE123W01016

Stock data



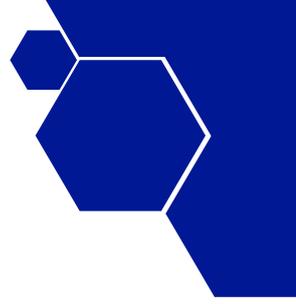
Shareholding Pattern (June 2025)



Financial Summary

Particulars	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Sales -	81,913	82,983	80,636	1,31,988	1,16,888
Sales Growth %	87.03%	1.31%	-2.83%	63.68%	-11.44%
Expenses	81,040	82,254	78,713	1,29,884	1,14,112
Operating Profit	872	730	1,923	2,104	2,776
OPM %	1%	1%	2%	2%	2%
Interest	0	0	0	0	0
Net Profit +	1,456	1,506	1,721	1,894	2,413
EPS in Rs	14.56	15.05	17.19	18.91	24.08

Quarterly Results



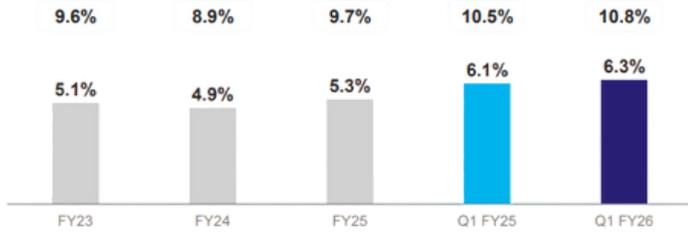
	Sep-23	Dec-23	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25	Jun-25
Sales +	28,805	39,033	36,255	34,654	40,302	18,862	23,071	38,996
Expenses +	28,392	38,681	37,043	34,060	39,696	18,266	23,520	38,333
Operating Profit	413	352	-788	594	606	596	-449	664
OPM %	1%	1%	-2%	2%	2%	3%	-2%	2%
Other Income +	12	18	1,639	3	-4	-3	1,350	-8
Interest	0	0	0	0	0	0	0	0
Depreciation	0	0	0	0	0	0	0	0
Profit Before Tax	424	370	851	597	601	594	901	656
Tax %	10%	13%	5%	13%	12%	7%	10%	9%
Net Profit +	380	322	811	520	529	551	814	594
EPS in Rs	3.8	3.21	8.1	5.19	5.28	5.5	8.12	5.93

Source: Screener

Highlights

Exceptional Q1 FY25 performance, marked by impressive growth

Opex Ratio: Maintaining Cost Efficiency | Total Cost Ratio¹



Surrender Ratio

(%)



* Surrender ratio - individual linked products (Surrender/average AuM).

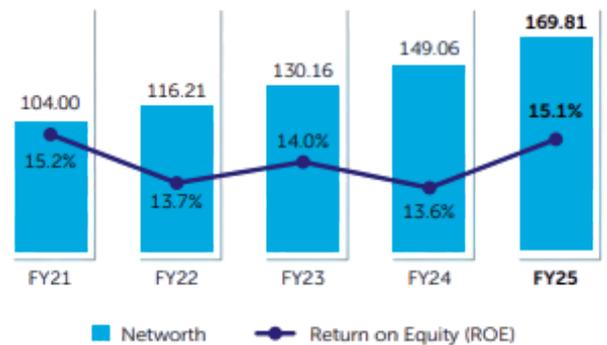
Profit after Tax

(₹ in billion)



Networth

(₹ in billion)



Yearly Results

	Mar-21	Mar-22	Mar-23	Mar-24	Mar-25
Equity Capital	1,000	1,000	1,001	1,001	1,002
Reserves	9,400	10,622	12,017	13,907	15,983
Borrowings +	0	0	0	0	0
Other Liabilities +	2,16,430	2,61,715	3,01,582	3,83,369	4,40,110
Total Liabilities	2,26,830	2,73,337	3,14,599	3,98,277	4,57,095
Fixed Assets +	564	919	520	551	580
CWIP	1	3	1	6	10
Investments	2,18,756	2,64,437	3,04,334	3,85,590	4,47,467
Other Assets +	7,509	7,978	9,743	12,130	9,038
Total Assets	2,26,830	2,73,337	3,14,599	3,98,277	4,57,095

Synopsis Quarter Results

Concall Notes - July -2025: Key Highlights

Overall Performance – SBI Life Insurance Company Ltd (Q1 FY26)

SBI Life Insurance Company Limited posted a strong Q1 FY26 performance marked by steady growth in profits and premium collections, reflecting healthy operational momentum.

Financial Highlights:

- Revenue (Net Premium Income): ₹17,178.5 crore, up 14% year-on-year, driven by growth in both individual and group insurance segments.
- Profit After Tax (PAT): ₹594 crore, up 14% year-on-year, reflecting improved underwriting performance and operating leverage.
- Operating Profit (EBITDA): ₹663.93 crore, the highest in five quarters, underscoring strong operational efficiency.
- Assets Under Management (AUM): ₹4.78 trillion, a 15% increase year-on-year, supporting long-term financial stability and product diversification.
- Earnings Per Share (EPS): ₹5.93, up from ₹5.19 last year, indicating improved profitability per share.
- Solvency Ratio: Strong at 1.96, comfortably exceeding regulatory requirements, which affirms the company's strong financial health.

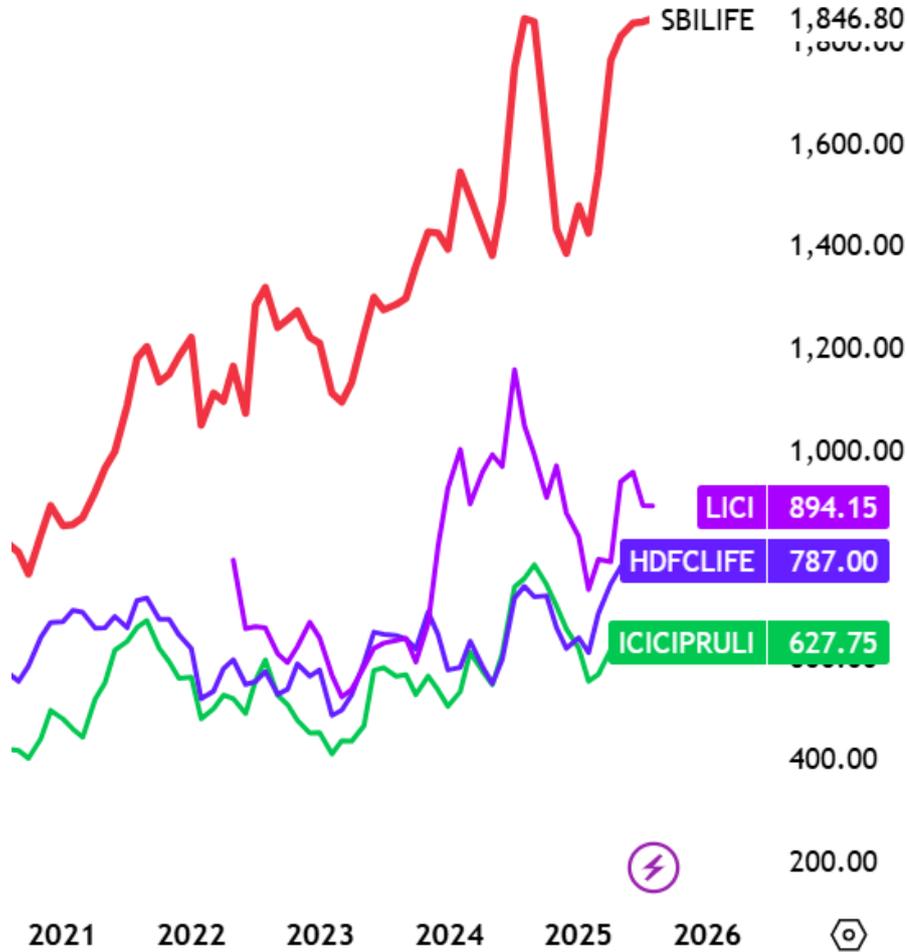
Business Momentum and Market Position:

- First-year premiums increased by 12.5%, highlighting new business growth, particularly in protection and savings products.
- Renewal premiums surged 23.5%, indicating enhanced customer retention and satisfaction.
- Gross Written Premiums rose 14%, evidencing consistent top-line expansion.
- Persistency ratios improved, reflecting better policy retention and customer loyalty.
- The expense ratio slightly increased to 10.8% but remains controlled through disciplined cost management.
- Value of New Business (VoNB) grew 12% year-on-year, signaling sustainable profitable growth.

Peer Comparison



Peer Stock Performance (5Y) Indexed



Source: Trading View

Peer Financial Performance

Name	CMP Rs.	P/E	Mar Cap Rs.Cr.	Div Yld %	NP Qtr Rs.Cr.	Qtr Profit Var %	Sales Qtr Rs.Cr.	Qtr Sales Var %	ROCE %
Life Insurance	894.15	11.67	565549.75	1.34	10955.21	3.91	224671.49	6.00	53.13
SBI Life Insuran	1845.15	74.34	184948.86	0.15	594.37	14.41	38996.50	12.53	16.88
HDFC Life Insur.	787.15	90.33	169666.13	0.27	548.35	14.49	29463.18	9.39	6.58
ICICI Pru Life	627.75	71.96	90812.36	0.14	300.99	34.17	25401.34	0.02	11.83
Max Financial	1646.40	209.11	56819.68	0.00	86.45	-45.20	12821.65	8.67	8.07

Source: Screener

Final Outlook

ITI Limited : HOLD | LTP: 1820.80

Fundamental Outlook for SBI Life Insurance Company Limited

SBI Life Insurance is poised for sustained growth and profitability in FY26, supported by a disciplined shift in product mix, robust premium growth, and strong operational execution. The company is confidently targeting an Annualised Premium Equivalent (APE) growth of 13–14% for the full fiscal year, backed by a well-diversified portfolio that includes protection, participating, and non-participating policies.

Key Outlook Highlights:

- **Margin Guidance:** SBI Life expects to maintain operating margins in the range of 26–28% for FY26 despite reducing dependence on market-linked Unit Linked Insurance Plans (ULIPs). The shift towards traditional and protection products is anticipated to support stable and predictable profitability.
- **Premium Growth:** The company reported a solid 14% year-on-year growth in net premium income in Q1 FY26 and expects continued momentum across all distribution channels, including agency, bancassurance, and digital.
- **Product Innovation:** SBI Life continues to diversify its offerings, planning new product launches such as participating money-back plans and mid-range protection policies to meet evolving customer needs and enhance market share.
- **Strong Capital Position:** The company's solvency ratio remains comfortably above regulatory requirements (around 1.96), ensuring financial strength and resilience.
- **Operational Efficiency:** Continuously improving expense management and persistency ratios underpin sustainable profitability and customer retention.
- **Market Position:** Backed by the State Bank of India's trusted brand and extensive distribution network, SBI Life is well-placed to capitalize on India's growing insurance penetration and rising demand for protection-oriented products.

Risks & Considerations:

- Slower-than-expected growth in APE or an adverse shift in product mix could pressure margins.
- Market volatility and regulatory changes remain potential headwinds but are mitigated by diversified product offerings and prudent risk management.

Overall, SBI Life Insurance's fundamental outlook remains positive, with a strategic focus on balanced growth, margin sustainability, and customer-centric innovation positioning the company for long-term value creation in India's expanding insurance market

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